



AN E-GUIDE TO DIGITAL TRENDS, FORECASTS, AND TYPICAL SCAMS IN THE REGION





TABLE OF CONTENTS

INTRODUCTION4KEY FIGURES6EXECUTIVE SUMMARY8FORECASTS10

PART 1. THREATS THAT HAVE MORPHED11BEYOND RECOGNITION

• Technological advancements: The case of AI

- When a fake CEO's request puts your career on the line
- Clones (deepfakes) everywhere: Why you can no longer trust what you see and hear
- Scrooge McDuck syndrome: The urge to invest can lead to being scammed
- HR scam alert: Fake job vacancies on the rise
- Your water company and driving school are now under threat as well

PART 2. THREATS THAT HAVE STOOD THE TEST OF TIME SINCE 2021

- Classiscam: the "old but gold" scheme that keeps growing
- Exploiting faith: How scammers use religious holidays and rituals to deceive their victims

14 15

12

12

18 19

21

22

25

27

27

29

30

- Quiz scams: When fun turns into fraud
- Fertile and free! ground for scams

PART 3. THREATS THAT HAVE FADED INTO OBLIVION

 Times when an online scam on vaccines was as dangerous as a cough

COMBATING EMERGING DIGITAL THREATS31IN THE MIDDLE EAST AND AFRICA

 Defend your digital assets with Group-IB Digital Risk Protection 32

33

Securing brands in a complex landscape

Disclaimer

- 1. The e-guide is written by Group-IB experts without any funding from third parties.
- 2. This e-guide is for information purposes only with limited distribution. Readers are not authorized to use it for commercial purposes or any other purposes not related to training or personal non-commercial use. Group-IB grants readers the right to use the white paper anywhere in the world by downloading, reviewing, and quoting it to the extent justified by legitimate citation, provided that the white paper itself (including a link to the copyright holder's website on which the paper is published) is given as the source of the quote.

Written by Group-IB specialists



Olga Ulchenko Head of CERT-GIB, META

- 3. The entire e-guide is subject to copyright and protected by applicable intellectual property law. It is prohibited to copy, distribute (including place on websites), or use any of its content without the copyright holder's prior written consent.
- 4. In the event of copyright infringement, Group-IB will have the right to approach a court or other state institution to protect its rights and interests and seek punishment for the offender as provided by law, including recovery of damages.





Introduction

If you ask people where human civilization began, many will give similar answers. They might mention the Hanging Gardens of Babylon in Mesopotamia, the pyramids in Egypt, or the earliest traces of *Homo sapiens* in modern-day Ethiopia. All these answers point to a common idea: that the Middle East and Africa (MEA), cradles of ancient civilizations, have long been regions marked by history and opportunity.

Today, celebrated for their unique histories and vibrant cultures, the Middle East and Africa still play a key role on the world stage whether through their economic power, political influence, rich energy resources, or vast technological potential. However, with this prominence comes a 21st-century challenge: digital risks. The region's fast digital transformation has made it vulnerable to cyber threats such as phishing, counterfeiting, VIP impersonation, data leaks, and trademark abuse.

"The scam market is quickly becoming one of the fastest-growing economies worldwide. Each year, cybercriminals grow more innovative, and the damage they cause skyrockets. Regardless of the industry — banking, consumer goods, the provision of services — it's no longer a question of whether scammers will target you but a question of when. As awareness increases, fraudsters diversify their methods. From phishing to Al-powered scams, they employ a wide range of tactics. Combating this 'scamdemic' requires a proactive, actor-centric approach to Digital Risk Protection. To stay ahead, we must target the entire scam infrastructure."

According to Group-IB's 2023/2024 annual report, the region has experienced a rise in various scams, especially executive impersonation scams. Cybercriminals impersonated top executives of well-known companies via WhatsApp, email, and social media, using "urgent requests" to trick victims into revealing confidential information. Fraudulent email campaigns purporting to be from entities such as state transportation agencies, law enforcement, and banks also became more common. Group-IB identified over 2,400 scam pages advertising fake job vacancies across the MEA region, alongside a spike in phishing sites mimicking popular brands in retail, entertainment, and banking. In general, phishing was one of the main methods used to target businesses in the region. Cybercriminals also continued to create and purchase disposable fake accounts on social media and email platforms.



Ashraf Koheil **Director of Business** Development, Middle East, Turkey & Africa at Group-IB

Group-IB has been at the forefront of monitoring digital risks across the Middle East and Africa for over a decade. In 2021, we solidified this commitment by establishing the Digital Crime Resistance Center in Dubai and creating dedicated teams of investigators, incident responders, CERT analysts, Digital Risk Protection experts, and more. These efforts have equipped us with an in-depth understanding of the region's digital threat landscape through close partnerships and local expertise.





Why businesses can't afford to miss key insights in the e-guide

Our e-guide brings together Group-IB's insights from the past three years on digital risks, scam trends, and forecasts. Building on extensive research that covers many brands and businesses, the guide presents clear projections on the cyber threats in the MEA region. It highlights the impact on an organization's entire ecosystem — its stakeholders, operations, third-party intermediaries, digital presence, internal and external assets, technologies, and more. With key statistics on emerging threats and practical recommendations, our e-guide empowers businesses to defend against the rising tide of scams and phishing attacks.





Key figures

Group-IB's Digital Risk Protection team has closely monitored trends across the Middle East and Africa **over the past three years** (2021– 2023). Given the large number of brands that we monitor, we can reliably draw the following conclusions based on the average number of incidents per brand monitored in a given period.

Phishing incidents increased by 13 times, making it one of the fastest-growing threats. Scam incidents doubled over the three-year period, with scam resources outnumbering phishing resources 76 times in 2022.

The rate of trademark misuse surged **by 16 times**, highlighting the rise in brand exploitation by cybercriminals.

Social media violations saw a two-fold increase and became the largest category in terms of overall numbers among all violations tracked by Digital Risk Protection. The number of mobile app violations grew by **2.5 times**, reflecting the rise in illegal app stores. Violations on messaging platforms also grew by **1.5 times**, indicating a steady growth in illicit activity.

The CERT-GIB team has observed a dramatic surge in fraudulent web resources targeting the brands it monitors over the past three years. In 2022, the number of phishing resources saw an astounding **950% increase** compared to 2021. This alarming trend continued into 2023, where phishing resources grew by an additional **457%**.

Scam resources followed a similar trajectory, with a 452% rise between 2021 to 2022. In 2023, scam resources continued to show extremely high figures, though the growth rate slowed to 5% compared to 2022.

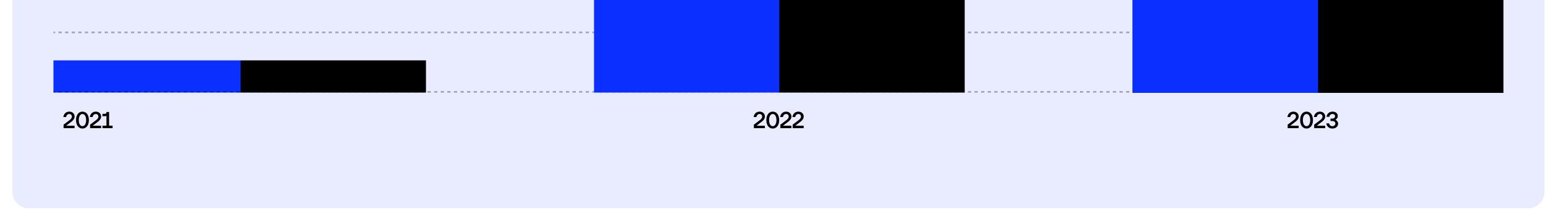




The rise of phishing and scam resources

Cumulative percentage growth (Base 100% in 2021)

▲ 457% ▲ 452%



With **2024 trends** pointing to even higher incident numbers, it is clear that businesses in the region face escalating risks, from financial instability to reputational damage. As digital threats intensify, organizations must prioritize digital risk protection to safeguard against financial loss and reputational damage.

In line with our data, the Arab Monetary Fund has acknowledged that digital threats such as phishing and scams are persistent challenges for the economies of its member countries. The Fund's <u>guidelines</u> for stepping up the fight against financial crime reflect the region's growing awareness of cybersecurity issues and highlights the need for organizations in the Middle East and Africa to adopt proactive measures to safeguard their digital assets.

Figure 1. The rise of phishing and scam resources

phishing

scam





Executive summary

Group-IB's Digital Risk Protection (DRP) platform has gathered data on hundreds of brands in the Middle East and Africa since 2021 and has shown a consistent rise in violations across various categories. This e-guide explores key trends and schemes shaping the region's digital threat landscape:

• Al's dual role:

Artificial Intelligence (AI) has become a powerful tool for both cybersecurity specialists and cybercriminals. DRP platforms, like the one developed by Group-IB, use AI to detect violations. Conversely, attackers leverage AI to create more convincing and more targeted phishing scams.



Get the full pack of scam and phishing prevention solutions tailored to your needs >>

• Deepfakes:

The rise of deepfake technology has led to its use in scams, especially on social media. Cybercriminals create fake videos of celebrities or influencers to lure victims into fraudulent schemes, such as "investment opportunities" or "giveaways".

• Investment scams using AI:

Al is increasingly being marketed in fraudulent schemes as a tool for generating wealth. Scammers promise "Al-powered investment platforms" that guarantee high returns, preying on people's trust in technology.

• HR scams:

Fake job postings have become significantly more common, especially on social media platforms like Facebook. They target job seekers in countries like Egypt, Saudi Arabia, and Algeria. Scammers often abuse brands of well-known companies, including governmental organizations, to steal personal information.

• Smaller businesses as easy targets:

Scammers are more and more often focusing on smaller, local brands like driving schools or water delivery companies, which usually lack the cybersecurity defenses that larger corporations can afford. Such attacks often involve phishing campaigns as a way of stealing payment information.

• Exploitation of religious holidays and faith:

Scammers continue to exploit religious festivals like Ramadan by creating fake promotions or donation pages. For example, scams offering "free high-speed internet" during Ramadan have become a recurring tactic for collecting people's personal data.

• Charity scams during political crises:

Whether collecting donations for conflict zones or humanitarian crises, scammers exploit public sympathy for personal gain. Such scams often involve the use of cryptocurrency wallets, which provides anonymity and makes it harder for law enforcement to trace the fraud.





• Quiz scams:

Fraudulent quiz schemes spread quickly on social media and instant messaging platforms. Victims are promised prizes for completing a survey, but in reality they are redirected to phishing or malware-laden websites.

• Scams related to Covid-19:

During the height of the pandemic, there was a surge in scams related to vaccines, including phishing campaigns that abused the names of health organizations and schemes that involved counterfeit vaccine certificates. Nevertheless, such scams have faded along with the pandemic, as vaccine mandates have lessened.

The above points will be addressed in the context of three key categories. **"Things that have morphed beyond recognition over three years"** include

advancements like Al-powered phishing and deepfakes, which have dramatically changed the digital risk landscape. **"Things that have stood the test of time since 2021"** are persistent threats, such as Classiscam and scams exploiting religious holidays, which continue to affect businesses and individuals alike. Lastly, **"Things that have faded into oblivion"** cover outdated trends like scams related to Covid-19, including phishing and fake vaccine certificates, which have diminished as the pandemic subsided. These three categories reflect the evolving nature of digital risks in the Middle East and Africa.





Forecasts

01

Cybercriminals will use AI increasingly often in order to develop more sophisticated scams and phishing attacks. Fraudulent campaigns will involve AI tools like ChatGPT to a greater extent as a way of creating authentic social engineering content, developing malware, and automating attacks. Although robots are unlikely to take over just yet, AI will become a dominant force worldwide in automating and

05

Social media platforms will evolve beyond communication tools and become fraud hubs. As these platforms grow, so will their use by cybercriminals to carry out scams and target younger, tech-savvy users in particular.



refining cyber threats, including in the Middle East and Africa (MEA).

02

In the financial sector, the rising investment activity carried out by countries part of the Gulf Cooperation Council (GCC) will attract the attention of more fraudsters. As financial opportunities for businesses, migrants, and locals will grow, so too will fraud attempts as cybercriminals identify lucrative opportunities.

03

As the digital landscape continues to expand, even small brands in the Middle East will find it indispensable to invest in cybersecurity solutions. In the same way that fire alarms are now critical for office safety, cybersecurity will become an essential safeguard, especially with the increasing reliance on digital platforms. However, small businesses will need to be mindful of fake cybersecurity vendors trying to appeal to "customers" through "affordable" protection services. With the digital economy booming, security teams will increasingly need to tackle counterfeit websites, especially for businesses selling goods online. Protecting digital storefronts from counterfeiting will be a growing challenge.

07

Governments across the Middle East and Africa will continue to tighten cybersecurity regulations, requiring businesses to adopt advanced digital risk protection strategies. Failing to comply with these regulations could lead to significant fines, making cybersecurity not just a priority but also a legal necessity. Some of these stricter regulations and measures are already being introduced. One notable example is <u>Saudi Arabia's Personal</u> <u>Data Protection Law (PDPL)</u>, which came into effect in 2022. The law imposes stringent data protection requirements on businesses, mandating the implementation of advanced security measures to safeguard personal data.

04

With cryptocurrency becoming more widely accepted across MEA countries, fraudsters will use it more and more often in their operations. The increase will require stronger measures to counter fraud involving cryptocurrency. These trends highlight the evolving landscape of digital risks, which are growing in scale and sophistication. More proactive and advanced security measures are needed across the Middle East and Africa.



THREATS THAT

HAVE MORPHED BEYOND RECOGNITION

If you grew up in the '90s or early 2000s, you have probably watched sci-fi movies on VHS or DVD — *Terminator, Robocop, Transformers*, and others. Even back in the '80s, society imagined the future would be full of automated cars, flying sneakers, and robots. Much of what was predicted has indeed come to pass, but in slightly different forms than what we pictured. "I need your clothes, your boots, and your motorcycle," Arnold Schwarzenegger famously said as a robot in Terminator. Fast forward to today and scammers might say, "I need your bank card details, your personal ID, and contact details for all your family members." The villain behind this? A scammer manipulating Artificial Intelligence (AI) to infiltrate digital lives — far more efficiently than many of us could have imagined a few decades ago.

Now that AI can mimic human behavior with eerie accuracy, cybercriminals use it to create convincing phishing scams, draft personalized emails, and even replicate voices or video footage through deepfakes.

Much like robots from movies, Al-powered threats are

becoming more intelligent and harder to detect, blurring

the lines between reality and deception.

Technological advancements: The case of Al

As humans, we tend to categorize things as either "good" or "bad," and that includes the tools we use. Al has become a double-edged sword in the cybersecurity world. On the one hand, it helps protect users; on the other, it is increasingly weaponized by threat actors. Over the past three years, both sides — cybersecurity specialists and cybercriminals - have leaned heavily into AI.

For instance, Group-IB's Digital Risk Protection platform has evolved to leverage AI for combating various types of cyber threats. Al is used to analyze massive amounts of data to detect patterns

and anomalies that signal potential security violations, such as phishing, impersonation, and fraud. You can explore the workings of the platform in detail in <u>our blog</u>.

However, the rise of AI platforms, especially since the release of OpenAl's ChatGPT in November 2022, has led to it being widely adopted not only by the good guys but also by the bad guys cybercriminals. Group-IB has <u>reported</u> several AI-based tools (such as FraudGPT, WormGPT, WolfGPT, and DarkBARD) that are increasingly being used by criminals to launch more targeted and effective attacks.

For instance, FraudGPT and WormGPT, spread mainly through underground forums and in Telegram, are often used to craft highly personalized phishing emails, making it easier for scammers to deceive their targets. WolfGPT, while less popular, focuses on more complex tasks such as coding and finding vulnerabilities in systems. DarkBARD, a more recent tool, is used for fraud and social engineering, further widening the gap between criminal capabilities and traditional defense mechanisms.

Let's dive deep into a few cases involving scams that were influenced by the rise of Al.

When a fake CEO's request puts your career on the line

In the Middle East and Africa, the frequency of email-borne attacks has skyrocketed, especially with the rise of AI-enhanced phishing and impersonation schemes. For example, data gathered by our Digital Risk Protection (DRP) team highlights a massive spike in impersonation emails. In the Gulf region's energy sector alone, the number of emails impersonating high-level executives increased 11-fold between 2022 and 2023. Such fraudulent emails often rely on typosquatting or fake domains that closely resemble legitimate ones and the threat actors use popular services like Gmail or Outlook to carry out the scams.

12

In 2024, such attacks became even more sophisticated. Spearphishing attempts across the Middle East and Africa more than doubled compared to the previous year, with a noticeable shift from malicious attachments to phishing links — which made detection harder and increased the effectiveness of the attacks.

In such attacks, AI plays a central role. Scammers use AI to generate emails that mimic a CEO or senior manager's style and tone. The emails often reference recent events or pending deals, which makes them more believable. AI analyzes communication patterns to ensure that the message sounds authentic. Scammers are able to send personalized emails within seconds.

How AI is likely to enhance phishing scams in the near future:

• Al can replicate a person's tone, style, and phrases they use often,

making the emails appear legitimate. If a manager suddenly brings up personal topics or adopts a more formal tone, Al can ensure consistency to prevent suspicion.

- Al helps fraudsters reference real past or upcoming events, making their emails more credible.
- Instead of the fraudster having to manually personalize emails, AI quickly analyzes and tailors each message, addressing recipients by name and referring to their position.
- Al can generate hundreds of similar domains in seconds, which makes it harder to detect fake addresses.
- Victims are instructed to interact with AI chatbots, allowing scammers to automate responses and focus on creating new schemes rather than handling direct conversations.

Imagine a company like "BetaGamma" being targeted through a spearphishing campaign. Using simple prompts for ChatGPT-like tools and a list of event attendees, scammers could create personalized emails for each employee who attended the recent industry event, requesting sensitive information or urgent actions while impersonating the CEO or CFO. AI would be able to analyze previous emails from the manager and replicate the tone and style, making the fraudulent email nearly indistinguishable from a legitimate request.

Write a professional email to a person called Ahmad Mohsen pretending to be the CFO of a company called BetaGamma, asking the recipient to urgently review the attached financial report before the end of the day. The name of this CFO is Mahmoud Abdusalam. Mention, as well, the recent conference they both attended together - "The Bright Future". Translate this email to Arabic, using formal business language. Ask Ahmad Mohsen to message you in whatsapp regarding one project that you want to discuss with him. Tell him that the project itself and your whatsapp number is in the attachment that you provided in this email.

Pare is the email in Arabic, following your request: Subject: عدم معند المعند المعن المعند ال

Figure 2. Test email in Arabic created by the DRP team using a ChatGPT prompt

13

Creating such emails is incredibly easy and takes only a few seconds with AI tools like ChatGPT. These types of scams are highly effective social engineering techniques because they exploit our natural response to authority and urgency. When a boss asks for immediate help, most people react instinctively, without taking the time to critically assess the situation.

Below is an example of a real-life scam email impersonating the CEO of a well-known bank in the Gulf Cooperation Council (GCC).

Hello Ahmed

Can i have a moment of your time? I want you to take on a task for me on an official basis. Kindly provide your WhatsApp number in the reply.

Warm regards.

Figure 3. Real-life example of an AI-based campaign

14

Feeling pressure to make up for a previous mistake or out of a strong sense of duty, "Ahmed" might respond to the fake CEO's urgent request without realizing the risks. In doing so, he could jeopardize sensitive company data and his own career. Everyone has a story, and scammers are experts at exploiting human vulnerabilities.

Clones (deepfakes) everywhere: Why you can no longer trust what you see and hear

One of the most alarming forms of Al-driven social engineering is the rise of deepfakes. As humans, we rely on trust to build relationships with people, brands, and ideas. That trust is increasingly being exploited by cybercriminals, however, and deepfakes can destroy it faster than you can imagine. Scammers are creating fake videos and manipulating audio to impersonate popular bloggers, influencers, and celebrities, tricking people into falling for their schemes. Nearly half of executives identify the rise of deepfakes as the most concerning impact of generative AI on cybersecurity.

According to <u>SumSub</u>, a company that specializes in analyzing identity fraud, in 2023 the Middle East and Africa experienced a staggering 450% increase in incidents involving deepfakes compared to the previous year. One reason behind this surge is the rapid expansion of digital infrastructure across the region, which is creating new opportunities for fraudsters.

Imagine a typical deepfake scam involving a well-known celebrity. The post might feature a convincing video of the celebrity speaking in Arabic, with text that reads: "Arab celebrities have a secret, and they're not sharing it with you! Discover the truth behind this investment opportunity. Don't miss out — click the link below." That link directs users to a scam platform designed to steal sensitive information and





Just as marketers use famous faces to sell products, scammers use deepfakes to deliver deception, disappointment, and financial loss. Lipstick looks more appealing when worn by a Hollywood star. Chocolate tastes better when a famous singer claims it's their favorite. And investment opportunities seem more credible when your favorite influencer says that they bought a penthouse just by clicking a link and following a few simple steps. Who wouldn't want to believe in that kind of good fortune?

Unfortunately, scammers prey on that very hope and belief, using deepfakes to manipulate trust and exploit the kindness we often associate with the people we admire.

Scrooge McDuck syndrome: The urge to invest can lead to being scammed

Year by year, people are becoming more obsessed with the topic of the influence of AI on **investments.** Young people, who in many cases no longer want to rely on one source of income, are looking for what is ironically called "passive income". Investment through stocks and shares is now seen as a science, with people enrolling in courses and hiring coaches. You click the link and make a deposit, waiting for your life to change. To scammers, nothing sounds better than that!

One way scammers take advantage of this trend is by exploiting the Al craze. The phrase "using artificial intelligence to make money" sounds fancy — like a real game changer. Al often appears more powerful and more efficient than human beings, promising more rewards for less hassle. After all, if you can use ChatGPT to write emails and create social media posts, why not use another Al to turn a quick profit?

Scammers are aware of this mindset. On platforms like Facebook, they promote fake AI-powered investment services, using logos and names that closely resemble legitimate AI platforms. Without paying careful attention, the differences can be hard to spot. Many people fall into the trap of trusting such fake services simply because AI is perceived as a revolutionary force. But trusting these imposters with your money is a sure path to disappointment.

Such posts continue to circulate on Facebook, targeting Arabicspeaking users especially. They can look and sound quite different, but they share some common traits, namely:

- They claim to use AI-powered automated trading and falsely imply that they have established partnerships with reputable platforms in an attempt to make themselves look more credible.- As is the case with similar posts worldwide, there is never any clarification as to how exactly AI will help.
- The posts always promise high returns, such as **3% daily profit**. Looking at the numbers, a person will think that the amount they invest will double in less than a month.
- Most of the posts targeting the Middle East ask for a minimum deposit of around 10 dollars, which makes these Al investment

schemes different from other schemes described below. The low entry point allows almost anyone to join the scheme.



Library ID: 1733727204041992 Active	
Started running on 8 Aug 2024	
Platforms () I Q	
ChatGPT	
🙀 استثمر في المستقبل مع الأسهم 🦌	



Figure 4.

Example of a Facebook scam

Fake investment scams, especially those leveraging AI, are escalating. <u>Group-IB's blog post</u> highlighted a global scheme that emerged in mid-2022 and deceived users with fake investment pages, particularly in the Middle East. The scam is still ongoing, with new pages being created all the time, exploiting trusted brands. "Investment fever" is intensifying, with Facebook ads leading users to scam platforms. Between March and June 2023, such scams led to approximately **\$280,000** in financial losses in the MEA region.

Approximately 30% of scam pages are made to look like legitimate financial and insurance companies. Other targets include sectors like transportation, stock trading, oil and gas, and construction. Local wellknown brands resonate with users in a specific region, making the "investment opportunities" seem genuine. For instance, investing through a convenient mobile app in a familiar oil company from which you buy gas for your car every week seems legitimate. A user might be drawn to a Facebook ad promoting an investment in a well-known company. After clicking the link, they leave their contact details on a fake trading portal and engage with a friendly "customer service

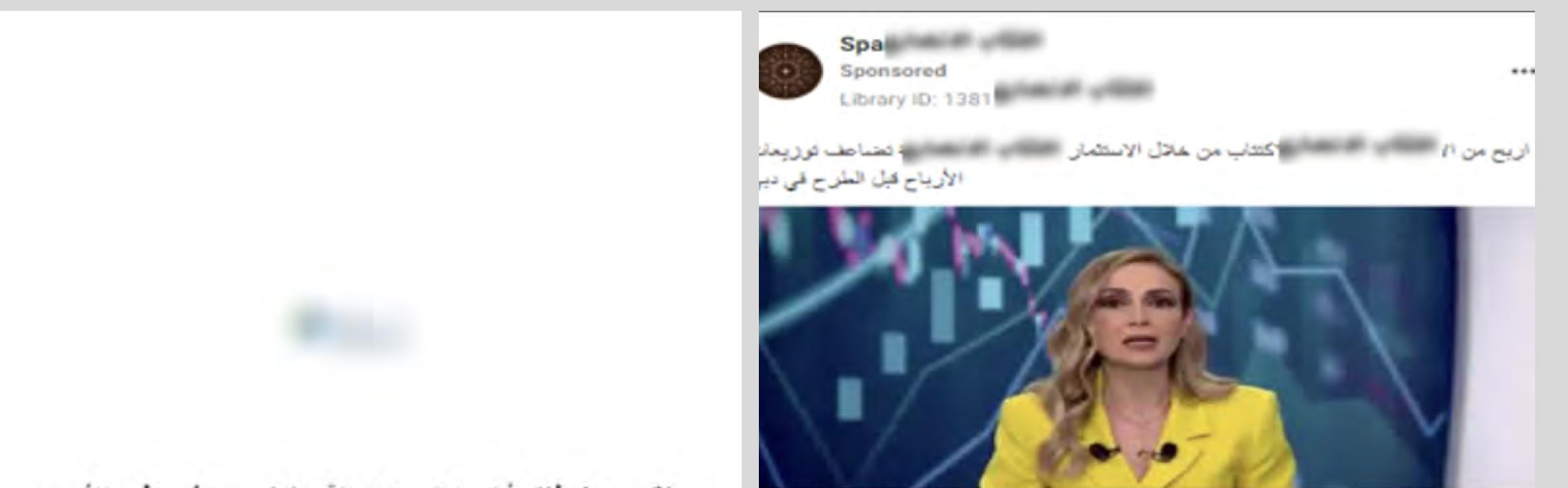
representative". Victims are then tricked into paying a "minimum

deposit", which they never see returned.

GROUP-IB.COM

When revisiting this scam in the Middle East for this study, we identified **148 authentic links in just a few hours**. Based on this information, we drew the following conclusions:

- The transportation sector (managing public transit systems and toll collections) ranked highest, accounting for 54% of scams. The region's rapid digitalization and strategic infrastructure development have likely contributed to this trend.
- The oil and gas industry (especially in the case of the Gulf countries) accounted for 10%, with other sectors mirroring those from the 2023 blog post.
- The content of the scam has remained largely unchanged. People click on a Facebook ad, land on a scam page, and are asked to enter their personal details so that they can be contacted for supposed investments.



لقد حدث ذلك اخيرا ! يمكن الأن لكل مستثمر في الأسهم الحصول على دخل ثابت قدره 12,000 ريال شهريا اكتشف الآن أفضل فرصة استثمار	بلومبرغ: المحمد تعترم مضاعفة توزيعاتها لعام 2023 اكتتاب	
الاسم الكامل	استثمار الان واحصل على 6,537 إشهريا إ	
اليزيد الإلكتروني		
	سجل قبل الاغلاق	
ارسال	Learn more	

17

Figures 5-6. Example of an investment scam

HR scam alert: Fake job vacancies on the rise

The number of fake job vacancies has significantly risen in the MEA region, exploiting social vulnerabilities such as high unemployment and people's desire for better-paying jobs. To make their scams more credible, fraudsters often impersonate trusted brands, which are perceived as offering more stability, perks, and social bonuses — this includes government entities. Such "job offers" typically require minimal effort to apply — people are asked to merely submit their credentials, which scammers then use to steal personal information. The quick and easy application process appeals to job seekers as real applications often require more extensive documentation, such as resumes or cover letters. Scammers offer a deal that is too good to be true (and indeed it is), using high salaries to entice applicants into sharing personal details. Fraudsters do their best to make their "job listings" irresistible.

<u>Group-IB's 2023 blog</u> post detailed how the scam targeted Arabicspeaking job seekers in 13 countries, including Egypt, Saudi Arabia, and Algeria. Such scams continue to rise, preying on people's desire for stable employment and higher earnings.

Group-IB's research identified logistics companies as the most often impersonated entities in such scams

with 64% of fake job pages targeting this sector. The food and beverage industry followed with 20%, and oil and gas with 12%.

Egypt



Geographically, Egypt was the most affected, accounting for 48% of all scam pages, followed by Saudi Arabia (23%), Algeria (16%), Tunisia (7%), and Morocco (4%).



HR scams are a growing digital risk, underscoring the need for job seekers to be vigilant and for organizations to prioritize digital risk protection. While this specific scheme may have decreased in scale and intensity, many variations of it remain active. For instance, over the past three years, one GCC brand that Group-IB monitors has been abused in over **10,200 HR scam posts** in different schemes. This staggering number highlights the need for an experienced digital risk protection vendor that uses AI-powered tools to continuously monitor and take down such scams.

Figure 7. Distribution of HR scam pages by country





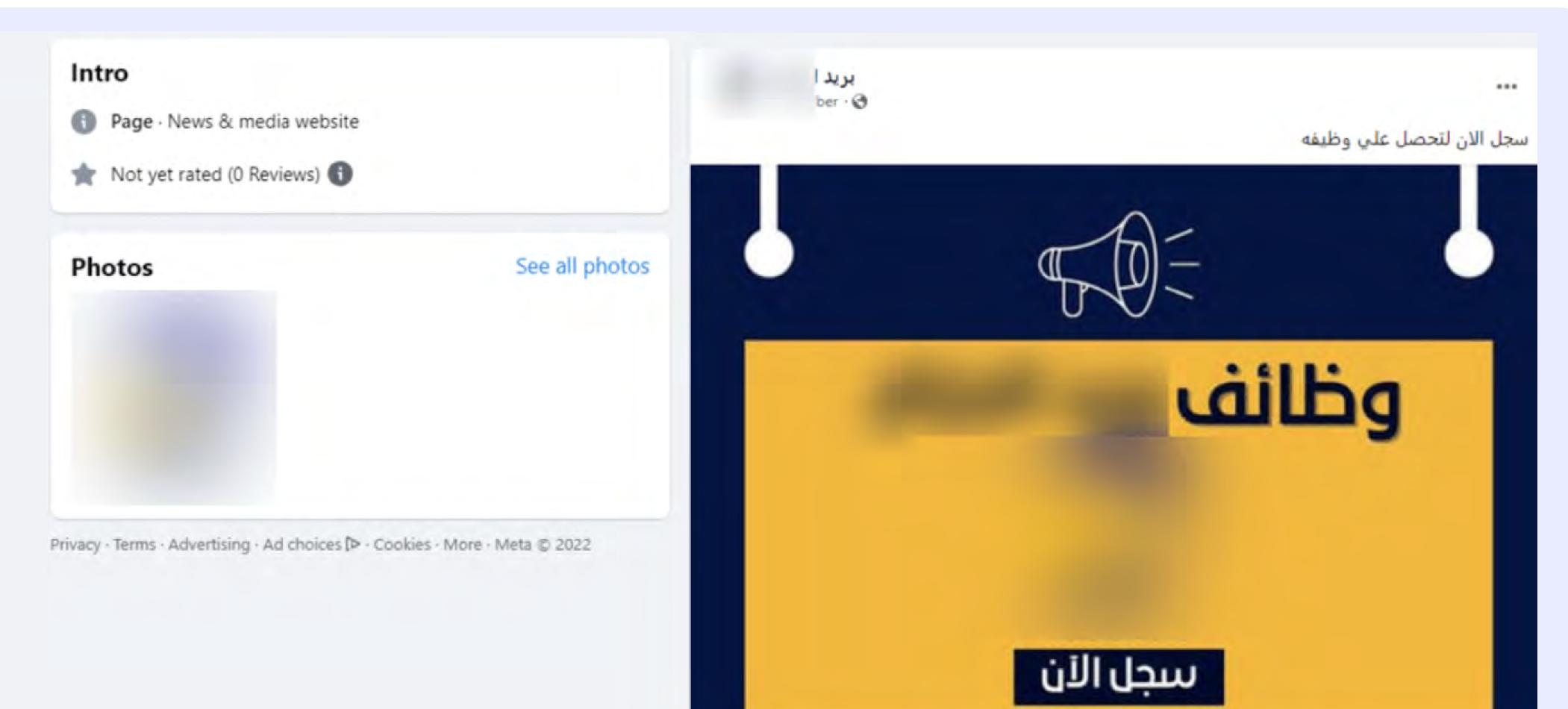


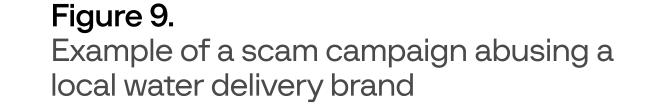


Figure 8. Example of an HR scam

Your water company and driving school are now under threat as well

Scammers would undoubtedly excel at brand recognition quizzes in pubs. When it comes to identifying brand logos, they'd top the charts - especially now, as they expand their focus beyond just the most well-known brands.





19

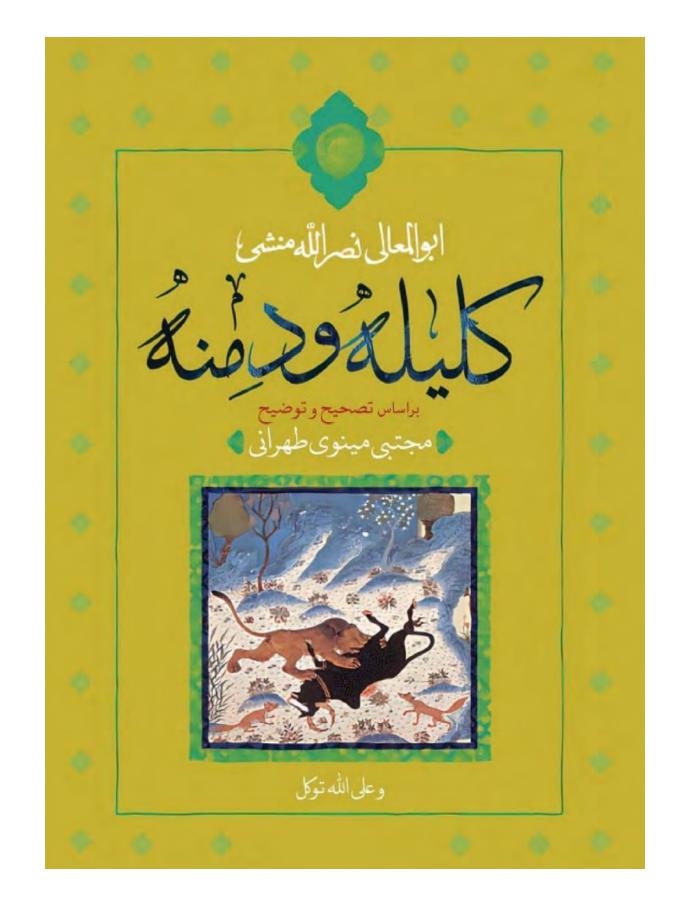
A new trend is that scammers increasingly often target **smaller**, **lesser-known businesses** that lack the backing of large cybersecurity vendors. While big companies still remain prime targets, even local businesses like driving schools in the GCC or water delivery companies in Nigeria are under attack. **The key idea is that the potential for profit no longer depends on a company's size.** For instance, the value of a stolen bank card remains the same, regardless of whether it's tied to a large organization or a small business. By creating multiple scam pages or posts aimed at unprotected businesses, scammers can still accumulate considerable profits.

This shift is alarming because it signals that cybercriminals are more and more adaptable and turning their focus on businesses that don't have strong cybersecurity defenses. Smaller brands often lack the resources to protect themselves effectively, which makes them easy prey. The fallout for such businesses can be devastating — ranging from financial losses to reputational damage and eroded customer trust, potentially driving them to bankruptcy. It's vital for businesses of all sizes to recognize these risks and take proactive measures to protect their operations and customer data from the rising tide of cybercrime.

وهكذا انتهت حكاية ... or what lessons we can learn

"Nothing stays the same" is an age-old truth. Everything evolves, including trends in digital risks, especially under the influence of the Al revolution. Social engineering now exploits areas like job searches and the global hunger for investment.

The key takeaway is that no company is immune — being small or



niche no longer offers protection. Every company is a potential target. In this dynamic landscape, partnering with a reliable vendor becomes crucial for safeguarding against ever-evolving threats.

> Figure 10. Cover of the book Kalila and Dimna



PART 2.

THREATS THAT HAVE STOD THE TEST OF TIME SINCE 2021

Classics refer to something that withstands the passage of time, becoming ingrained in culture and widely recognized. In the Middle East and Africa, icons like Egypt's Umm Kulthum, Lebanon's Jibran Khalil Jibran (with his famous "Broken Wings"), and Makeba from Africa evoke this timeless status. The concept of a "classic" has even entered everyday language, meaning "tested by time, known by many." Similarly, in the realm of cybersecurity, certain threats have become infamous "classics" — persistent dangers that, while evolving in

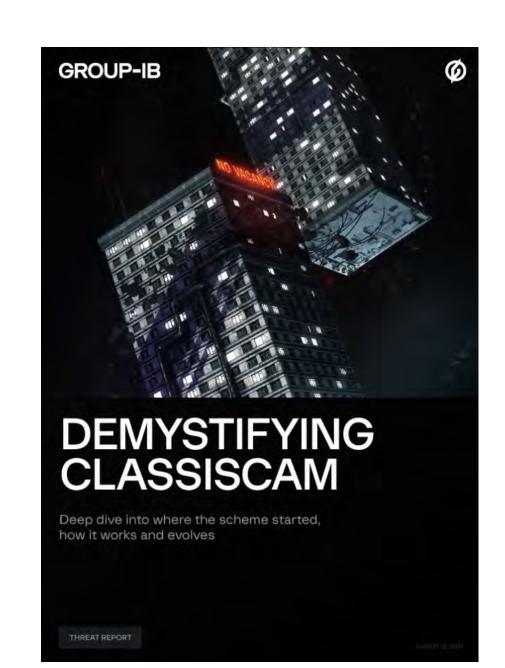
form, remain recognizable and as harmful as ever. Even remixed, like Beethoven's music in modern nightclubs,

they are unmistakably the same threat.

Classiscam: the "old but gold" scheme that keeps growing

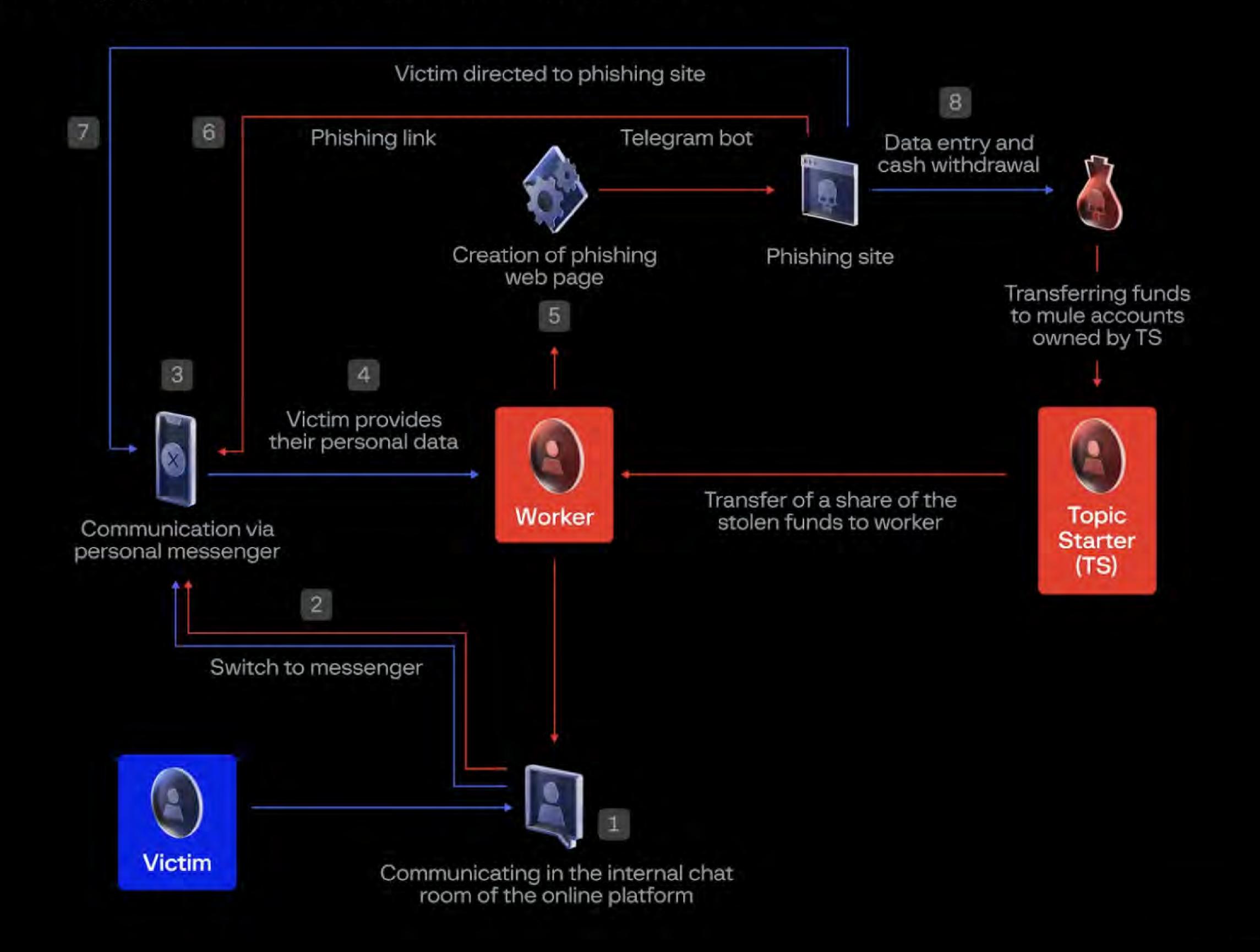
Let's talk about something so classic that it even carries a cognate of the word in its name: <u>Classiscam</u>. This scam-as-a-service campaign first emerged in 2021 and has since evolved into a significant global cybercrime threat. The campaign primarily targets regions across Europe and Asia but has recently expanded into new territories, especially affecting marketplaces in the Middle East and Africa.

This sophisticated scam operates through Telegram bots, which allow criminals with minimal technical skills to easily create phishing pages. Victims are lured by fake sellers or buyers through created or hijacked accounts on platforms like classified ads. The scammers usually guide their victims through WhatsApp, sending phishing links that look like legitimate courier or payment services. If users click on them, they are directed to phishing websites and asked to submit personal or financial information. The automated nature of the scam, enabled by Telegram bots, makes it highly scalable and effective.

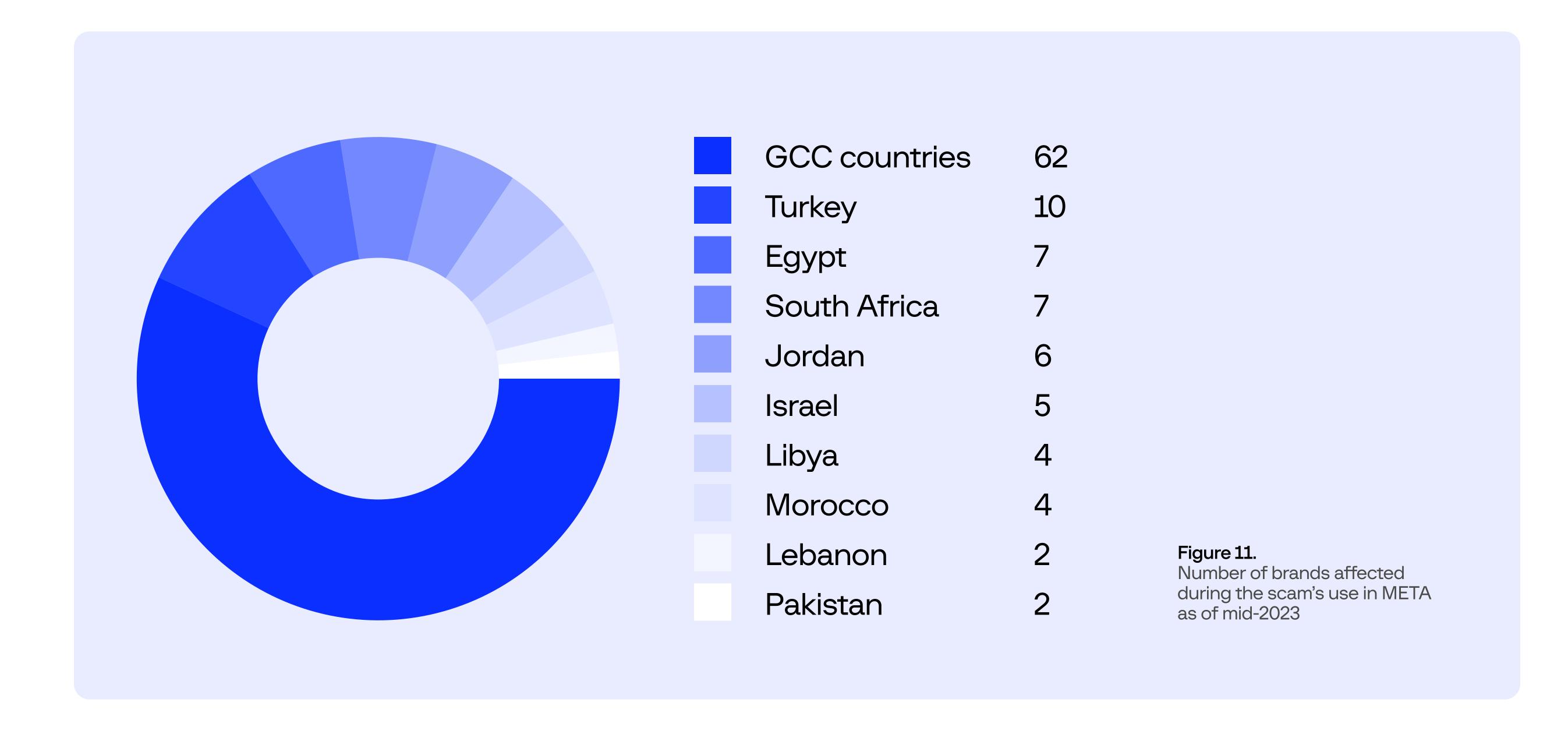


Demystifying Classiscam Report

Going global: How Classiscam works



GROUP-IB.COM



Classiscam is expanding: **28 brands** in various sectors (delivery services, classified ads, real estate, bank transfers) in **13** Middle Eastern countries are **now** actively exploited as part of the scheme. The personal account pages of more than **23** banks have been added to its arsenal of phishing tactics.

By analyzing activity in Telegram chats involved in Classiscam in the Middle East and Africa, Group-IB experts found that **47%** of Classiscam bots operate in the GCC region, with Turkey following at **22%** and with smaller but noteworthy presences in South Africa, Egypt, Kenya, and Jordan. The delivery sector dominates the targeted industries, representing **58%** of the chatbots used in the scam. Bank transfer services are also heavily targeted in locations where remittances and financial transactions are common, like the GCC, Kenya, and Jordan.

GROUP-IB.COM

Exploiting faith: How scammers use religious holidays and rituals to deceive their victims

When we describe the Middle East and Africa as cradles of civilization, it's essential to recognize two key facts:

First, the Middle East is home to three Abrahamic religions, with one of the largest Muslim populations in the world. Scammers have always preyed on moral vulnerabilities, often exploiting religious traditions to deceive their targets. The DRP team has observed consistent surges in scam activities during almost all public holidays associated with Islam in the MEA region, and this rise shows no signs of abating.

For instance, while Ramadan is a time of celebration and reflection, it unfortunately also sees an increase in scam activity. Scammers capitalize on the festive spirit, often reusing the same fraudulent webpages and simply updating the year. Such scams range from deceptive quizzes to more insidious schemes, like the one <u>uncovered</u> this year by our DRP team, where scammers used local brands to lure users into fraudulent activities.

This year, a prominent Ramadan scam promised 60 GB of free, highspeed internet with 5G connectivity, using highly convincing webpages decorated with Ramadan-themed symbols. Victims were prompted to enter their phone numbers and share the link with friends on WhatsApp, a tactic designed to spread the scam further by exploiting trust and urgency through social engineering techniques.

Once users engaged, they were led through a series of steps that ultimately funneled them into an investment scam. Despite the initial promises of free data, victims were instead drawn into deceptive schemes, and some were encouraged to make financial investments that would never yield returns. This evolving scam is particularly dangerous because it targets smaller, local brands and telecommunications companies. The appeal of 60 GB of free data is especially tempting in Middle Eastern regions where mobile data is costly, which makes this scam even more enticing and harmful.

Ramadan is far from the only religious holiday or tradition that scammers exploit. Eid Al Adha, Hajj pilgrimage, and other significant religious practices are also targeted, with scammers always seeking to manipulate the good intentions of religious followers for their own gain.

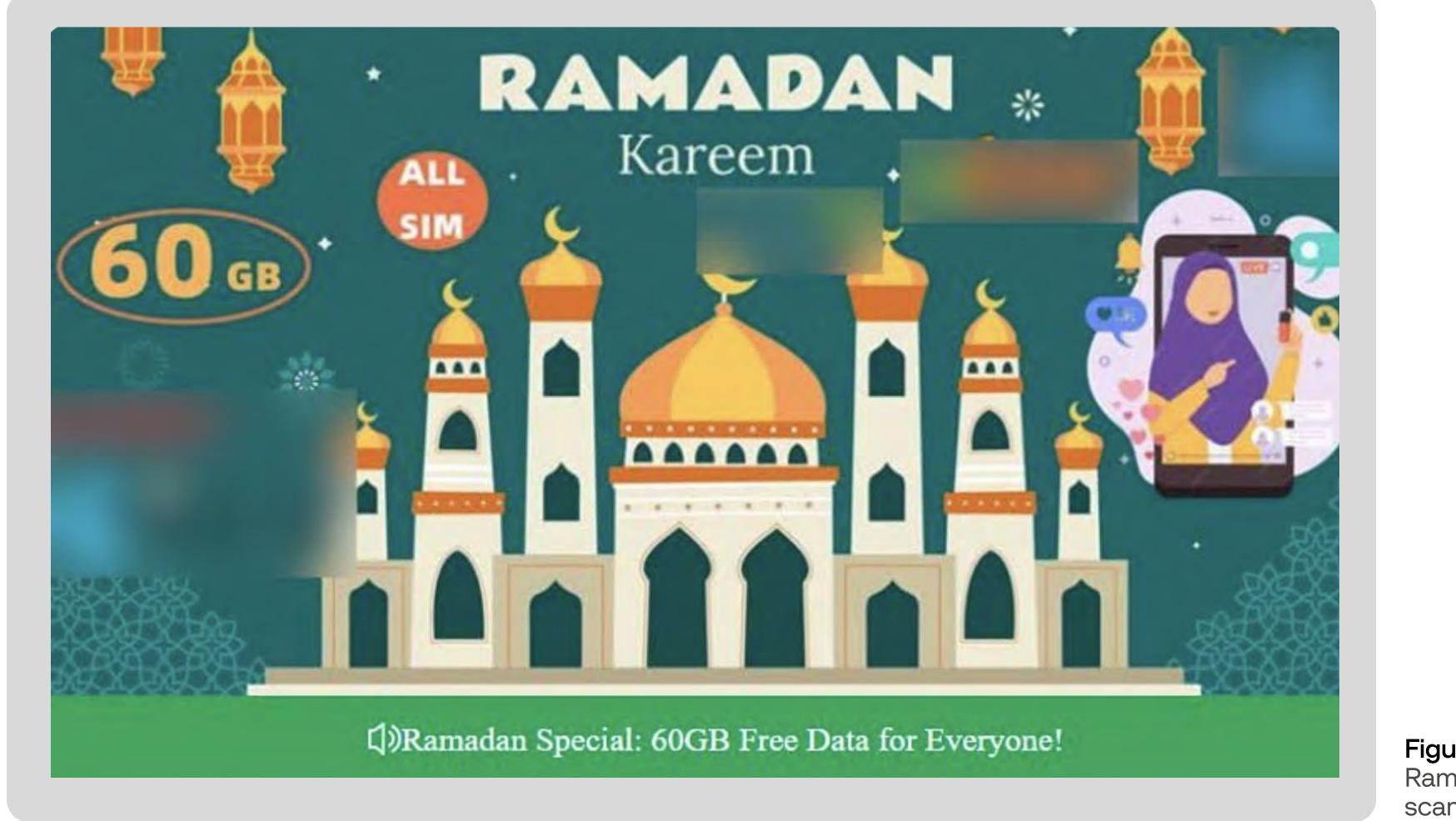


Figure 12. Ramadan - by the DRP team scam uncovered by DRP in 2024

24

The second fact that must be recognized is that, in the last century, the Christian population in the Sub-Saharan region has grown enormously. Here too faith is an easy target for scammers. One common trend that we have observed involves scammers posing as 'prophets' with a supposed direct connection to God. Such scammers often quote the Bible in their posts, promising various "blessings". In African societies, a blend of Christianity and traditional beliefs in witchcraft persists, making it easier for these con artists to operate.

"Scam prophets" often use social media to promote their supposed divine powers, offering miraculous fortunes like lottery winnings in exchange for personal details or payments. They prey on people's deep religious faith and desire for spiritual intervention. Such scams often promise winnings from lottery companies or investments in popular African businesses, exploiting not only the Christian faith, which condemns such actions, but also people's trust in the local brands.

Group-IB's DRP team pays careful attention to these schemes, as they often involve brand impersonation and trademark abuse. Despite their widespread use, many of these scam campaigns have successfully operated under the radar for at least the past three years.

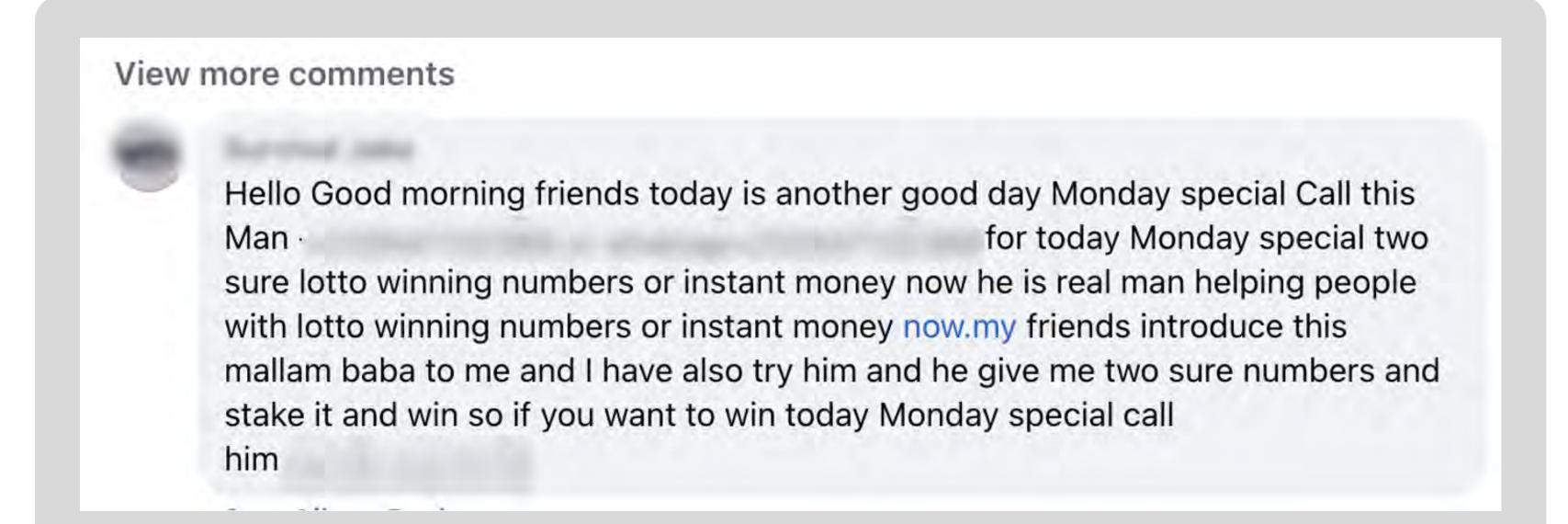
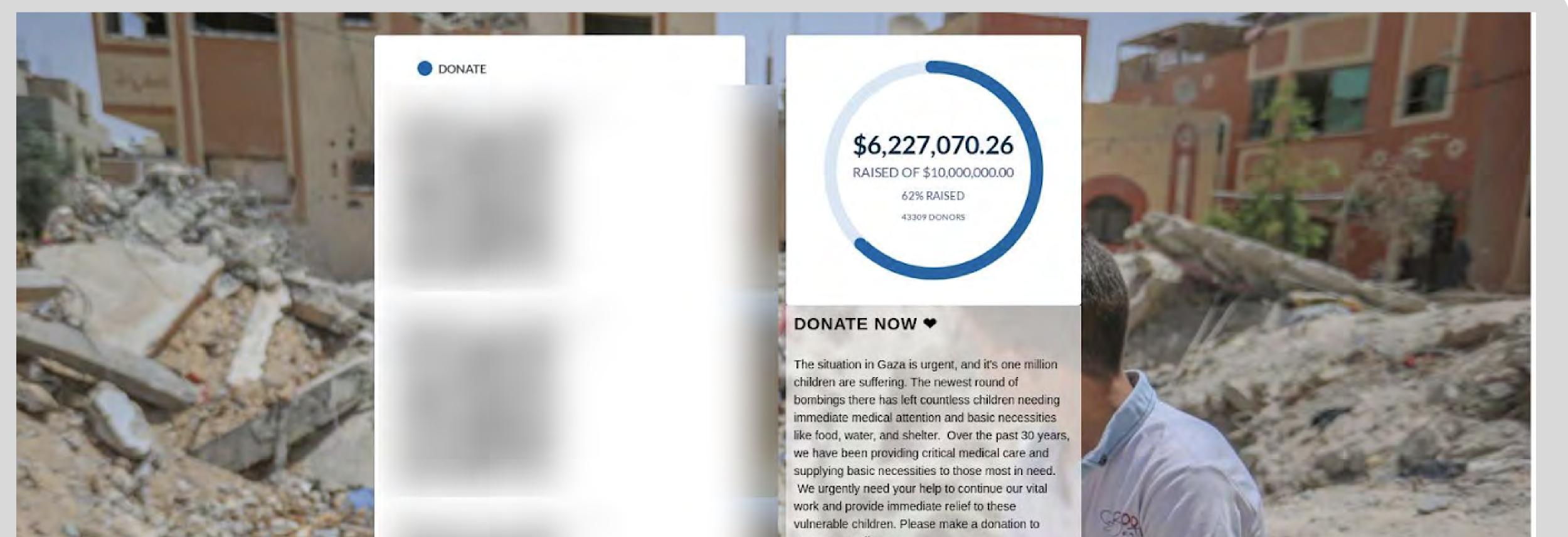


Figure 13.

Example of a scam scheme mentioning a "spiritual helper" and exploiting people's faith

GROUP-IB.COM

The war on trust: Charity scams during political crises



In an age where a few clicks can make all the difference for those in need, scammers are constantly evolving their tactics to exploit that convenience and people's generosity. Over the past few decades, the internet has become a breeding ground for charity scams, especially during military conflicts. From fake individuals collecting donations for refugees to elaborate impersonation websites mimicking global charities and NGOs, the likelihood of falling victim to such deceptions remains high.

For years, the core features of charity scams have remained unchanged. Fraudulent websites continue to use identical templates while offering a false sense of choice, for example asking victims to "donate" to either soldiers or displaced families affected by conflict. However, one notable shift is the increasing use of cryptocurrency wallets — a red flag for fraud. Compared to traditional methods like PayPal or direct bank transfers, the anonymity provided by cryptocurrencies makes transactions harder for authorities to trace. Fewer scammers now ask for card payments because banks are able to reverse transactions and pursue legal action against fraudsters.

Figure 14. Example of a scam

leveraging a military conflict

In a further twist, some scam sites have taken the deception up a notch by selling tangible items, such as water filters or tents, creating the illusion of legitimacy. This practice turns donations into supposed product purchases, adding another layer of trust to their fraudulent activities.

These trends have persisted and even escalated over the past three years, coinciding with political and military conflicts and humanitarian crises. Scammers exploit compassion, running scams tied to causes such as aid for Yemeni children or Palestinian refugees. The uptick in activity observed in October 2023 revealed a particularly unscrupulous tactic: targeting both Israeli and Palestinian supporters with the same scam. Some domains were even soliciting donations from both sides of the conflict, showing that scammers are willing to manipulate any narrative for personal gain. This situation brings to mind the actions of an individual in New York who was famously captured on TikTok selling flags for both sides of the conflict.



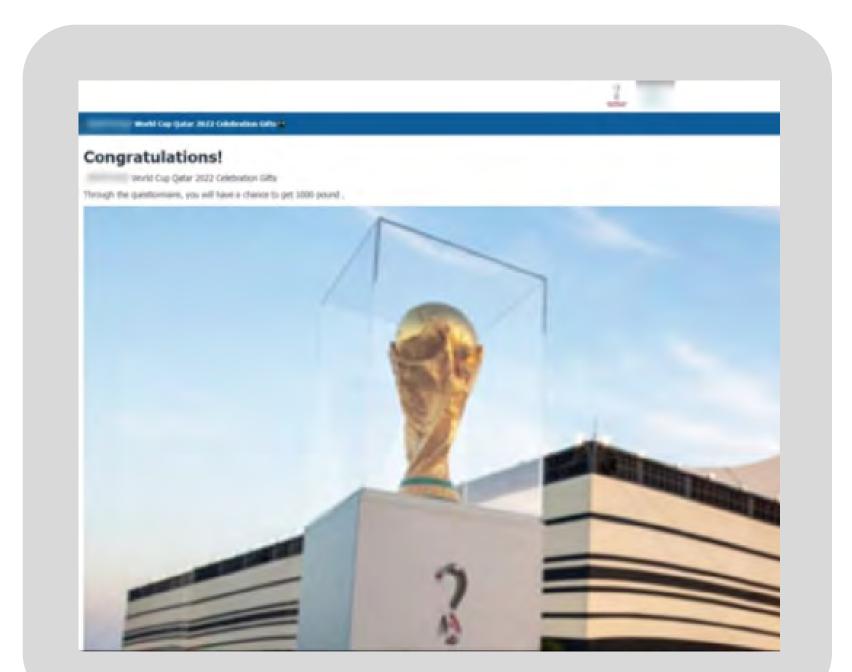




Quiz scams: When fun turns into fraud

Quiz scams have stuck around for over three years, evolving slightly but continuing to exploit users. Criminals continue to use the same domains, with different URLs, to host fraudulent survey pages targeting various brands. The scam usually starts with a message or link through an instant messenger or a popular app like TikTok, Instagram, or Facebook. Users are invited to take a quiz for a chance to win a "prize" and they are also encouraged to share the fraudulent page through WhatsApp or other messengers.

After completing the quiz, users are redirected to various websites: legitimate, gray areas or outright fraudulent pages designed to steal



personal information or install malware. Such sites harvest user data, including device and browser information.

Over the years, several changes have been observed. Initially, scammers targeted users directly based on their geographical location, presenting relevant content in the local language. If the victim was in Jordan, for instance, the content would be shown in Arabic. In more recent iterations, however, scammers have tailored content to user devices, HTTP referrer, IP addresses, and even Autonomous System Numbers (ASN), making their attacks more precise and harder to detect. Another notable shift is that, in the past, scammers used brand names directly in URLs; now, they obfuscate the names to avoid detection. These changes have expanded the scope of attack, which means that even smaller brands across the Middle East and Africa are now affected.

Group-IB's DRP team has identified over 17,500,000 unique URLs linked to quiz scams over the past three years in the MEA region. These scams used more than 350 URL path templates, most of which targeted a single company. Large financial and banking organizations remain the primary targets, followed by retail companies and those in the oil and gas sector. The most heavily impacted regions include the Gulf and North Africa, with many campaigns designed to target multiple companies simultaneously. This highlights the evolving and widespread nature of quiz scams as a significant digital threat.

Figure 15. Example of a quiz scam

Fertile — and free! — ground for scams

Scammers continue to exploit free website builders like Blogspot, Canva, and Wix because they are accessible and easy to use. Such platforms make it possible to quickly and anonymously create fraudulent websites that are ideal for phishing and scams. In addition, scammers leverage other platforms such as Weebly, WordPress.com, Google Sites, Tumblr, Jimdo, Yola, Jotform, Strikingly, Webnode, Ucraft, and Carrd. Such tools offer customizable templates and hosting capabilities, enabling scammers to create convincing imitations of legitimate websites.





Given that they are both accessible and anonymous, such tools are favorites in online fraud schemes. Research by our DRP team shows that several schemes have been placed only on these platforms. Data from <u>Kinsta</u>, <u>WPBeginner</u>, and <u>WebsiteBuilderExpert</u> shows that free website builders like WordPress, Wix, and Squarespace dominate the CMS market. Kinsta reports that WordPress powers 43.5% of all websites and holds 62.7% of the CMS market, highlighting its massive influence. The popularity of these platforms makes them perfect tools for phishing and scam operations.

Fraudsters often create domain names that include the names of targeted countries (e.g., Egypt, KSA, or Oman) or major brands (e.g., telecommunications companies or banks), combined with scam-related words like "free GB", "gift", or "job 2024." This tactic helps make the scams more believable and attracts more victims.

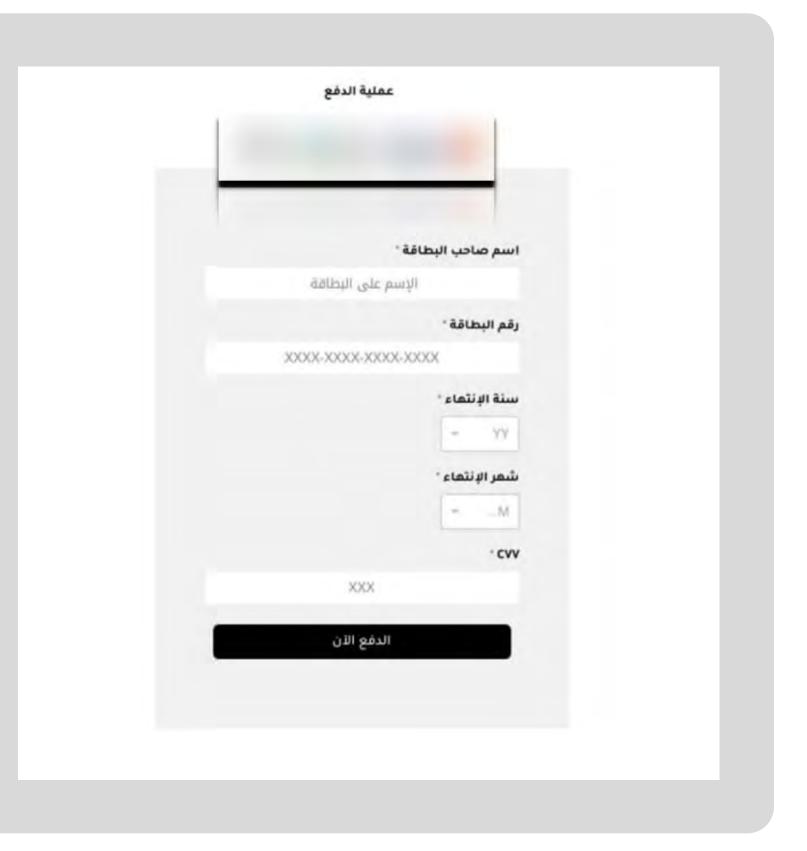


Figure 16.

Website targeting Middle Eastern payment systems built on WordPress

وهكذا انتهت حكاية ... or what lessons we can learn

This section of the e-guide shows how deeply scammers can infiltrate our lives, and even impact the lives of all humanity. There are certain areas where scammers are likely to remain consistent, such as religious traditions, various types of faith, cultural events, political crises, and our inherent tendencies to seek dopamine and more money as a way of feeling more socially accepted or quickly fulfilling our needs. Despite slight changes in their methods, the core aims of scams remain the same.

Moreover, free website-building platforms have lowered the barriers for scammers to create convincing fake websites and they now often target smaller, less-suspecting brands. The persistence of quiz scams,

which lure victims with promises of prizes in exchange for personal information, underscores the ongoing threat posed by seemingly innocent online activities.

There are lessons that can always be learned, but they can be difficult to keep up with, especially when there is an emotional aspect to the scheme from the victim's side, such as the desire to help people who suffer, or the greed of scammers who will always exploit societal vulnerabilities.

GROUP-IB.COM

PART 3. THREATS THAT HAVE FADED INTO OBLIVION

The most deep-seated stereotype of cybersecurity analysts portrays them as people sitting behind their desks with their hoods up, typing green code on a black screen, barely touching the cold slice of pizza next to their mouse. Knowledge of code is indeed obligatory in some areas of cybersecurity, but it is not the only thing that makes someone a cybersecurity specialist. To combat threats and implement procedures that will help to prevent them in the future, a person must be knowledgeable in many areas. It is not just about math and logic, information technology, innovations, and psychology (social engineering). Equally important areas are politics, economics, and social trends, all of which greatly affect the cybersecurity landscape. When political or economic conditions change, cybersecurity threats adapt as well. Concepts that once dominated the media and world views can quickly become obsolete. The same applies to digital risk protection within the cybersecurity domain.

All trends that vanished into thin air in the area of digital risks have one thing in common: they were heavily related to a geopolitical or economic tendency that no longer has a place in the world. To understand what was happening in a given year, you must consider the following: the historical context, the political and economic circumstances, and the methods and technologies used by scammers at that time. The first things that come to mind for the modern generation when thinking about 2020 and 2021 are lockdowns, vaccines, and masks.

Indeed, humanity experienced unprecedented

fluctuations that affected all corners of the world, as a

result of globalization.

Times when an online scam on vaccines was as dangerous as a cough

In 2021, the world was still grappling with Covid-19 and its consequences. There were still instances of airport shutdowns and massive vaccination campaigns. In some countries, vaccines were compulsory, which made vaccine certificates highly sought after documents. It is therefore easy to guess that scammers could not resist exploiting this trend for their own gain.

In the Gulf countries, both individuals and companies were targeted using scam letters claiming to be from the World Health Organization as well as local ministries and authorities. The content of these letters varied. Some promoted anti-coronavirus measures but actually

contained malicious links, while others were part of massive phishing campaigns where people were told that they would receive compensation from the authorities, either for themselves or their business, due to the pandemic. The brands and names of authorities were often used in all such schemes.

<u>Counterfeit vaccine certificates</u> were also on the rise, everywhere in the world. The situation was a tempting opportunity for scammers looking to trick victims and steal their personal information and money. People did not have much choice — they needed certificates for work, movement, and travel. The probability of a person being scammed due to being in a hurry and looking for cheaper options was therefore much higher than under "normal" circumstances. Fake vaccine certificates were prevalent.

وهكذا انتهت حكاية ... or what lessons we can learn

The coronavirus is still out there, though it has mutated, and we no longer see people in white suits raiding buildings or anxiously scanning QR codes. This is a clear example of how the history of cybersecurity mirrors the evolution of threats and responses and how certain issues can fade into history, much like digital risks.

This highlights the importance, especially for professionals, of staying informed about current events, whether they have a broad global impact or a more localized influence. The constantly evolving nature of digital threats underscores the need for vigilance and a specialized vendor with a team that remains on high alert 24/7. DRP must respond to global trends, even when they are unprecedented and temporary, and the Covid-19 pandemic from the past three years exemplifies this dynamic response.



COMBATING EMERGING DIGITAL THREATS IN THE MIDDLE EAST AND

AFRICA

As the cyber threat landscape continues to evolve in the region, new challenges like deepfakes and ever-evolving scams require heightened vigilance. Al-driven manipulations and sophisticated social engineering are becoming more common in the Middle East, posing serious risks that demand immediate attention from security professionals. Group-IB experts in the region recently hosted a webinar titled <u>Arms race: Fraudster use of neural network</u> technology to delve deeper into this pressing issue.

The Middle East, rich in natural resources, is a magnet for global investment. Unfortunately, this also makes it a prime target for fraudsters, scammers, and other cybercriminals. While new attack vectors continue to emerge, some vectors remain consistently popular — email being one of the top entry points. To combat these threats, Group-IB offers comprehensive, end-to-end solutions, covering every potential attack vector. One essential tool is Group-IB's <u>Business Email Protection</u>, which automatically detects and blocks phishing and scam attempts. With patented retroactive analysis, it neutralizes malicious content even post-delivery while continuously monitoring your organization's email security.

For threats like domain spoofing, typosquatting, and phishing websites, Group-IB's <u>Threat Intelligence</u> platform analyzes phishing databases and manages the threat landscape to quickly react and block phishing resources before they cause harm. Meanwhile, <u>Group-IB's Digital Risk Protection (DRP)</u> delivers actionable intelligence through an actor-centric approach, closely tracking scam groups, threat actors, and their evolving tactics. Our DRP analysts continuously refine detection strategies and speed up takedown processes, which ensures that your digital environment

stays secure.



Defend your digital assets with Group-IB Digital Risk Protection

Digital Risk Protection (DRP) is an all-in-one solution that leverages advanced AI, machine learning (ML), and proprietary neural networks to automatically monitor a company's digital footprint, detect violations, prioritize tasks, and initiate appropriate takedown tactics. The solution offers full-fledged protection against risks that lie beyond the company's perimeter, including but not limited to phishing, scams, piracy, data leaks, false partnerships, and fake mobile apps by monitoring all possible online resources such as regular websites, social media networks, messengers, advertising networks within social media, search engines, and mobile app stores. After identifying an issue, we immediately take action to eliminate the threat.

Apart from Al-based technologies, Digital Risk Protection is backed by our team of technical and legal experts who are based worldwide and who have over **15 years** of experience in digital risk protection. They not only maintain the platform's integrity but also manually verify violations (especially in sensitive cases) and work closely with the customer to keep it informed and provide support. Once we identify a threat, we make every effort to eliminate the detected violation.

GROUP-IB.COM

Securing brands in a complex landscape

In the MEA region, even small brands can become targets for cybercriminals. Protecting your digital assets and reputation is essential as you grow, as attackers will inevitably exploit the trust and recognition you've built. As Nicholas Palmer, Group-IB's Head of International Business Development, states:

If you own a company and you have invested in your brand, you are a target.

Digital Risk Protection offers robust protection against evolving



threats, making it a critical tool for any organization in the MEA region. Backed by 80+ professional analysts globally and a 90% success rate in takedowns, the DRP platform combines automation with <u>CERT-GIB</u> expert human insight to detect violations early, prioritize them by potential economic damage, and take immediate action.



Group-IB's Head of International Business Development



Frost & Sullivan has recognized

Group-IB as a leader in Digital Risk Protection. Group-IB Digital Risk Protection (DRP) won the 2020 Innovation Excellence Award for its Al-driven platform

2020 EUROPEAN DIGITAL RISK PROTECTION INNOVATION EXCELLENCE FROST RADAR AWARD

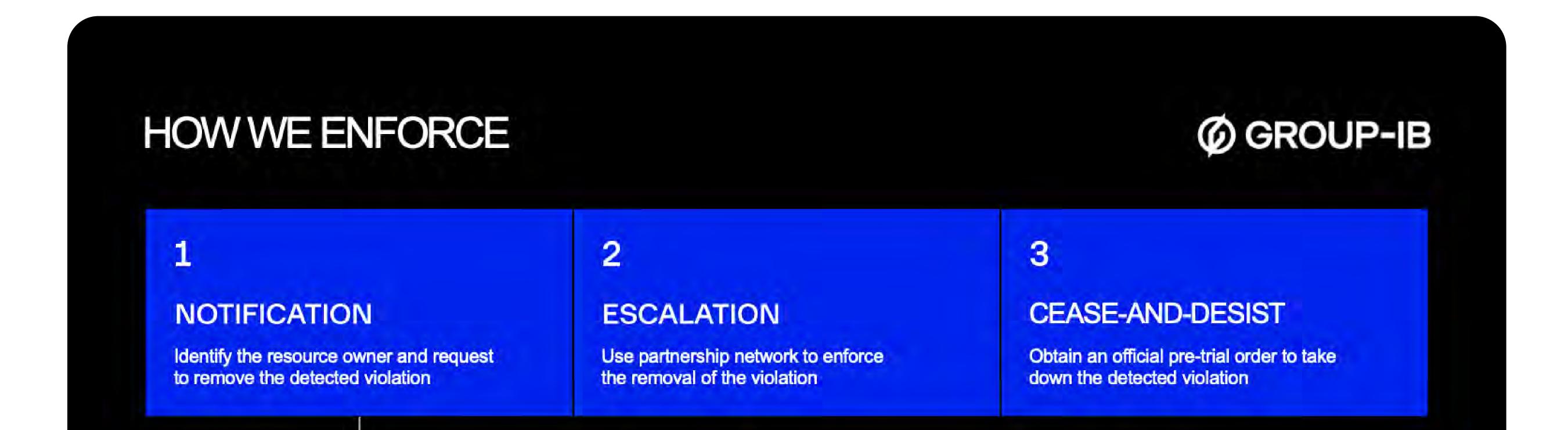


GROUP-IB.COM

Advanced protection technologies

Group-IB's Digital Risk Protection platform uses state-of-the-art technology, including its Graph module, to map violations and connect related incidents. This module helps track and take down entire fraud networks more quickly and effectively. Additionally, the platform offers 24/7 monitoring, scanning millions of online resources, including screenshots, HTML files, redirect chains, and more, to protect your brand and intellectual property. The platform tracks a wide range of digital assets, including domain names, TLS certificates, search engines, the dark web, honeypots, and telemetry from integrated solutions such as Fraud Protection and Managed XDR.

The platform's **three-stage takedown process** — notification, escalation, and cease-and-desist — ensures that fraudulent resources are quickly identified and eliminated. This process, combined with Group-IB's strong relationships with global law enforcement agencies such as Europol and Interpol, ensures that most violations are removed before they escalate to court.



Send request to the site owner/ Add the resource to scam DIRECT TACTIC COMPREHENSIVE and phishing databases administrator TACTIC Black the resource BLOCK THE Send request to the domain name on high-level DNS servers registrar MINIMIZE RESOURCE Remove it from search engines - Send request to high-level hosting-provider results and contextual ad blocking IMPACT Contacting Associations and Block any related social media. Partners (CERT, ICANN, etc) accounts Fraudulent resources blocked. Limited flow from search engines RESULTS: RESULTS: and social media Illegal content removed A warning banner alerts users Violations removed Traffic suppressed

34

Reporting and consultation

The Digital Risk Protection dashboard provides direct access to reports on detections and takedowns. The report feed is customizable so that you can quickly see the information that is most relevant to you.

The reports contain invaluable intelligence data that will help you better anticipate and defend against future attacks, as well as recommendations on how to avoid being targeted in the first place. Reports are further supplemented by personalized support from Digital Risk Protection specialists. Our experts keep you informed about violations and risks and, if an attack occurs, will assist with the investigation and, if necessary, provide testimony in court.

GROUP-IB.COM

About Group-IB

Group-IB is a creator of cybersecurity technologies to investigate, prevent and fight digital crime.

1,550+

Successful investigations of hightech cybercrime cases

400+

employees

600+

enterprise customers

60

countries

\$1 bln

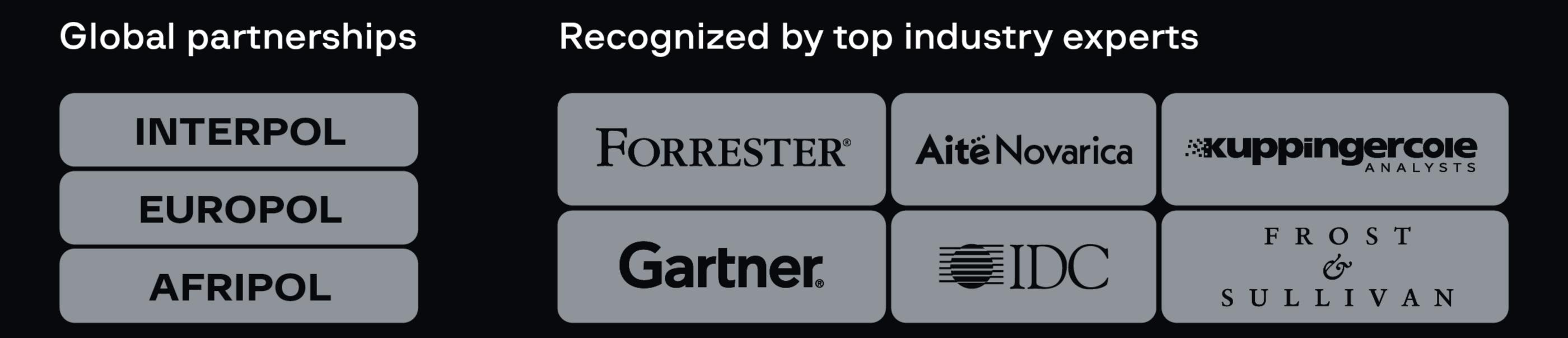




saved by our client companies through our technologies Incident Response Retainer vendor patents and applications

Unique Digital Crime Resistance Centers

* According to Cybersecurity Excellence Awards



Technologies and innovations

Cybersecurity

- Threat intelligence
- Attack surface management
- Email protection
- Network traffic analysis
- Malware detonation
- EDR
- XDR

Anti-fraud

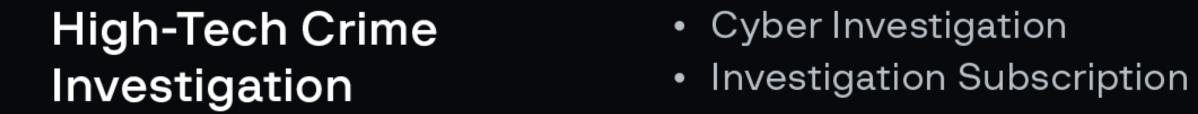
- Client-side anti-fraud
- Adaptive authentication
- Bot prevention
- Fraud intelligence
- User and entity behavior analysis

Brand protection

- Anti-phishing
- Anti-piracy
- Anti-scam
- Anti-counterfeit
- Protection from data leaks
- VIP protection

Intelligence-
driven services

Audit	& Consulting	Security AssessmentPenetration Testing	 Red Teaming Compliance & Consulting
Educa	tion & Training	 For technical specialists For wider audiences 	
DFIR	 Incident Response Incident Response Retainer 	 Incident Response Readiness Assessment Compromise Assessment 	 Digital Forensics eDiscovery
Manag	ged Services	 Managed Detection Managed Threat Hunting 	 Managed Response









Fight against cybercrime



GROUP-IB.COM

INFO@GROUP-IB.COM

APACEU & NAMEA+65 3159 4398+31 20 226 90 90+971 4568 1785